



TITLE GUARANTY HAWAII

HAWAII

RESIDENTIAL SALES REPORT APRIL 2020

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$575.1 K \$530.9 K

AVERAGE SOLD PRICE



\$540.8 K \$510.6 K

MAX SOLD PRICE



\$5.0 M \$3.6 M

% OF LIST PRICE RECEIVED



94.03% 96.17%

AVERAGE PRICE PER SQFT



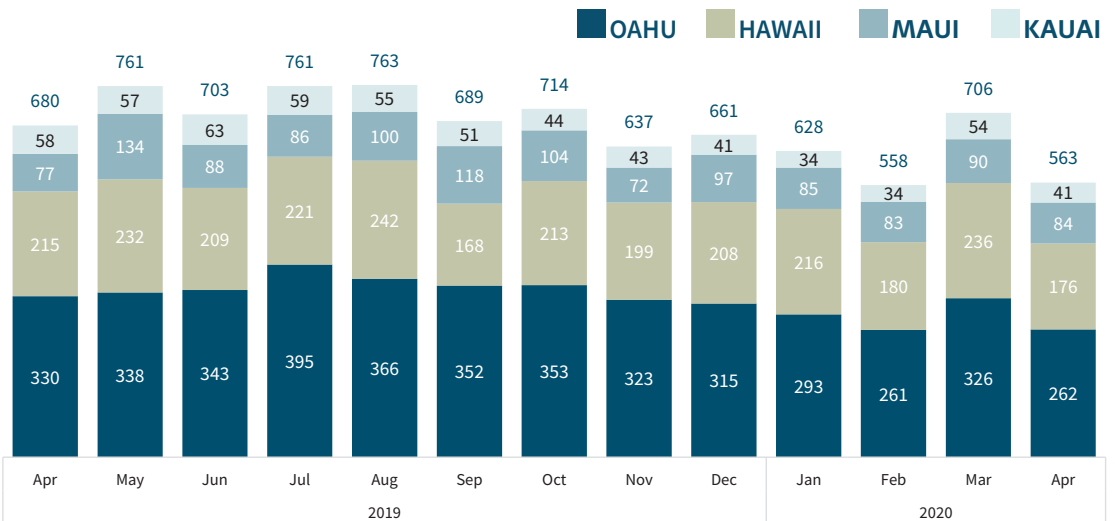
\$310.01 \$381.96

AVERAGE DOM



77 58

SINGLE FAMILY HOMES



OF SALES

176

25.4% VS. LAST MONTH
18.1% VS. LAST YEAR

MEDIAN SALES PRICE

\$365,000

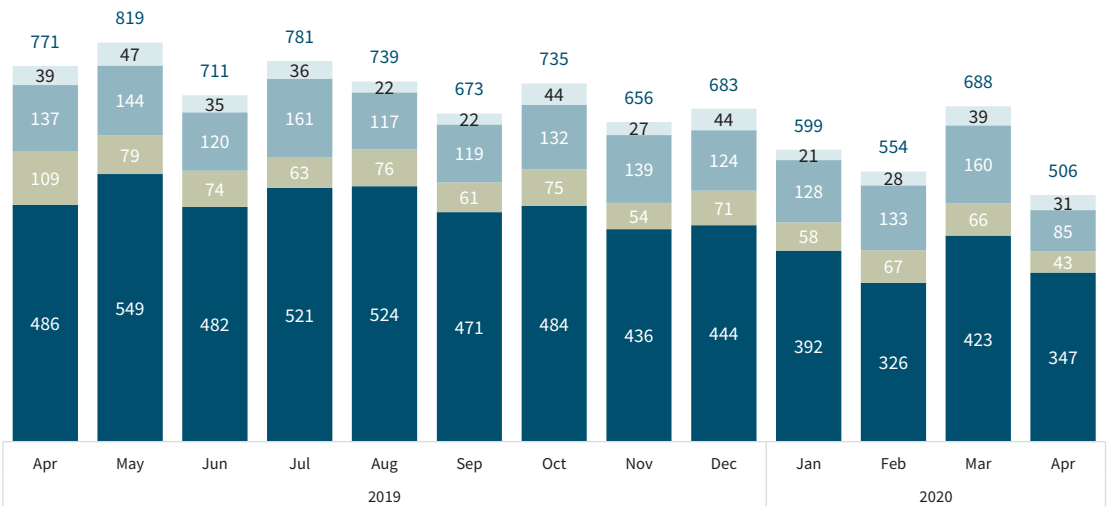
11.7% VS. LAST MONTH
2.8% VS. LAST YEAR

TOTAL \$ OF SALES

\$95,183,563

27.2% VS. LAST MONTH
16.0% VS. LAST YEAR

CONDOMINIUM



OF SALES

43

34.8% VS. LAST MONTH
60.6% VS. LAST YEAR

MEDIAN SALES PRICE

\$349,900

14.7% VS. LAST MONTH
16.5% VS. LAST YEAR

TOTAL \$ OF SALES

\$21,954,450

44.4% VS. LAST MONTH
64.9% VS. LAST YEAR

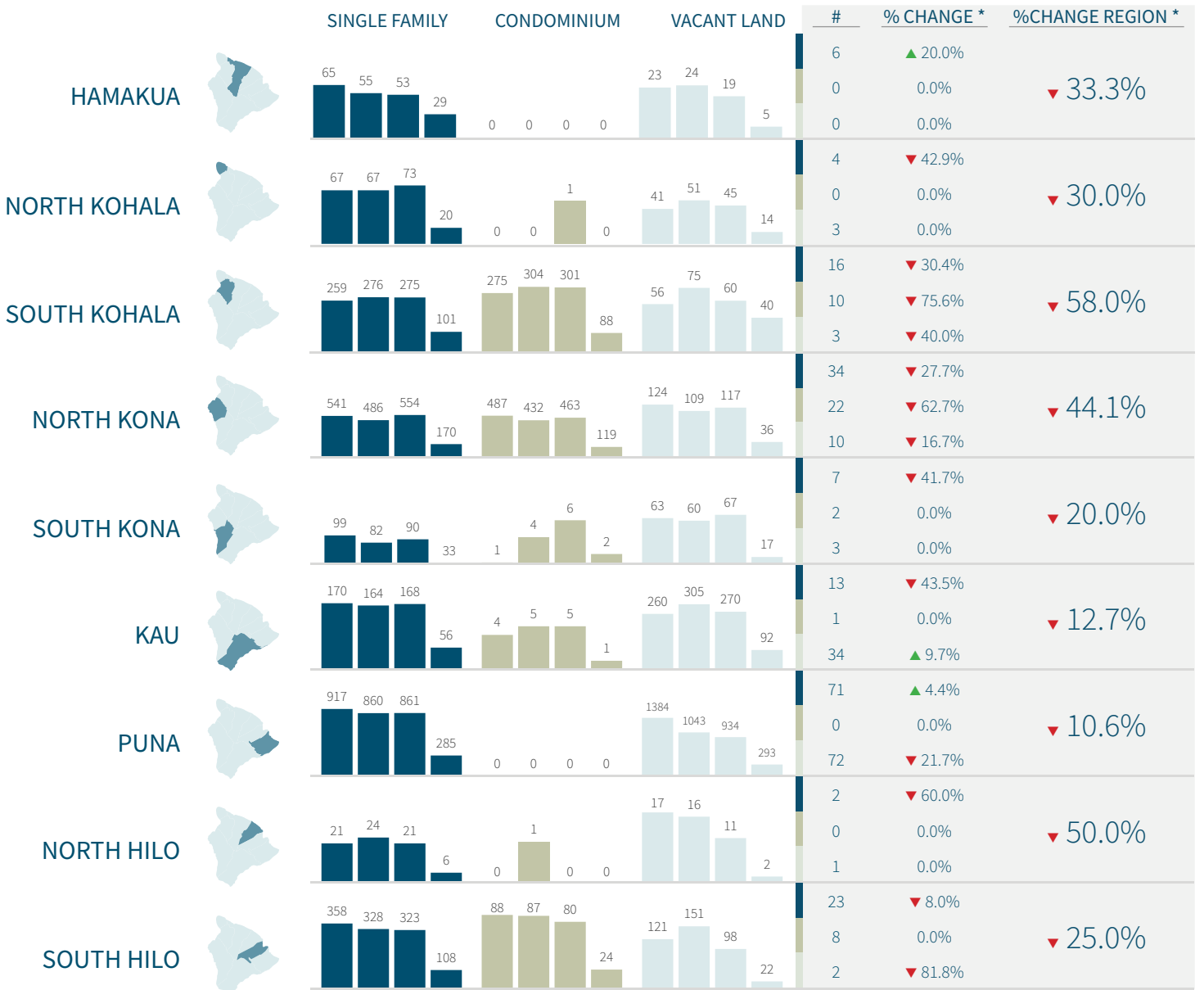
REGIONAL SALES HAWAII

SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land

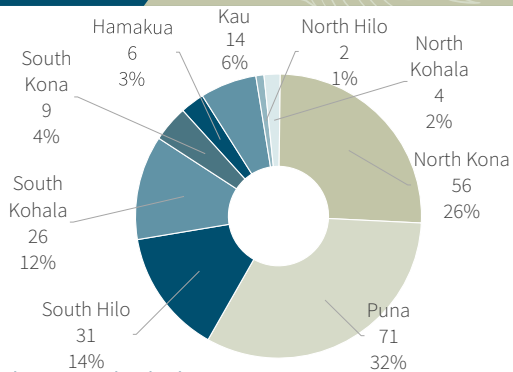
YTD TREND

MONTH



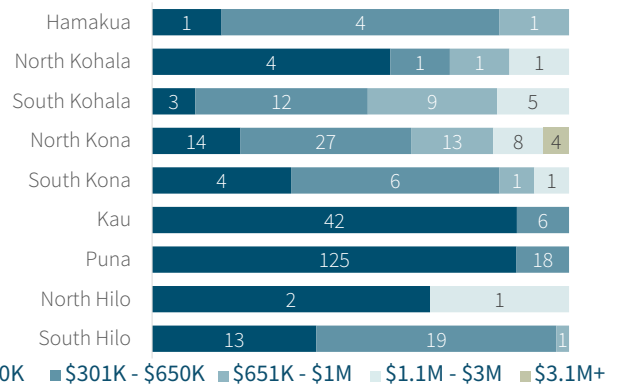
*vs. same month last year

SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



NEIGHBORHOOD SALES HAWAII

NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM			VACANT LAND		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
NORTH	Hamakua	6 ▲	\$2.8 M ▲	\$425.8 K ▲	--	--	--	--	--	--
	North Kohala	4 ▼	\$4.6 M ▼	\$762.5 K ▼	--	--	--	3 -	\$805.0 K ▲	\$285.0 K ▲
WEST	South Kohala	16 ▼	\$15.3 M ▼	\$722.5 K ▲	10 ▼	\$6.3 M ▼	\$614.5 K ▲	3 ▼	\$1.4 M ▼	\$595.0 K ▲
	North Kona	34 ▼	\$37.1 M ▼	\$763.5 K ▲	22 ▼	\$13.0 M ▼	\$372.0 K ▲	10 ▼	\$3.3 M ▼	\$239.0 K ▼
	South Kona	7 ▼	\$4.0 M ▼	\$435.0 K ▲	2 -	\$742.0 K -	\$371.0 K -	3 -	\$336.0 K ▼	\$45.0 K ▼
SOUTH	Kau	13 ▼	\$3.0 M ▼	\$187.5 K ▼	1 -	\$255.0 K ▲	\$255.0 K ▲	34 ▲	\$921.1 K ▲	\$15.0 K ▲
	Puna	71 ▲	\$17.4 M ▲	\$241.0 K ▲	--	--	--	72 ▼	\$2.5 M ▼	\$19.0 K -
EAST	South Hilo	23 ▼	\$9.3 M ▼	\$380.0 K ▲	8 -	\$1.7 M ▲	\$217.5 K ▲	2 ▼	\$440.0 K ▼	\$220.0 K ▼
	North Hilo	2 ▼	\$1.5 M ▼	\$771.0 K ▲	--	--	--	1 -	\$60.0 K ▼	\$60.0 K ▼

MONTHLY SALES HEAT MAP



TOP NEIGHBORHOOD

	#
HAWAIIAN PARADISE PARK	43
HOVE	24
AINALOA	22
HAWAIIAN ACRES	10
WAIKOLOA VILLAGE	9
HAWAII'S EDEN ROC ESTATES	8
FERN ACRES	7
HAWAIIAN SHORES RECREATIONAL ESTATES	7
DISCOVERY HARBOUR	6
FERN FOREST VACATION ESTATES	6

TOP CONDO

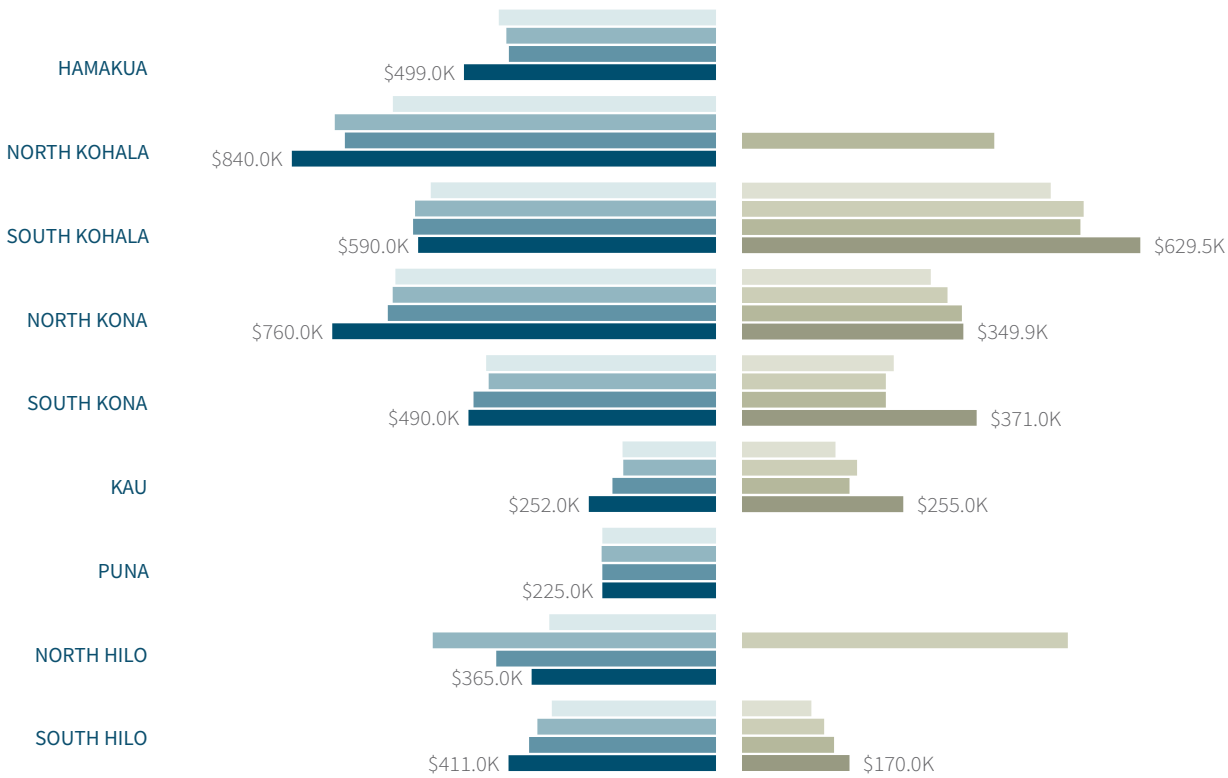
	#
BAYSHORE TOWERS	5
KAULANA AT KONA	2
ORCHID MANOR	2
KONA SEA RIDGE	2
KULALANI AT MAUNA LANI	2
HAWAIIAN PARADISE PARK	2
VILLAGES AT MAUNA LANI	2
ALII COVE	2
KALANIKAI	2
ALII HEIGHTS	1

YEAR TO DATE HAWAII

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2017 2018 2019 2020



YEAR TO DATE STATISTICS



SINGLE FAMILY HOMES

OF SALES

808

↑ **11.3%** VS. LAST YEAR

MEDIAN SALES PRICE

\$410,000

↑ **10.8%** VS. LAST YEAR

TOTAL \$ OF SALES

\$488,616,341

↑ **27.1%** VS. LAST YEAR



CONDOMINIUM

OF SALES

234

↓ **22.8%** VS. LAST YEAR

MEDIAN SALES PRICE

\$377,500

↑ **1.5%** VS. LAST YEAR

TOTAL \$ OF SALES

\$138,666,555

↓ **21.9%** VS. LAST YEAR



VACANT LAND

OF SALES

521

↓ **2.8%** VS. LAST YEAR

MEDIAN SALES PRICE

\$28,000

↓ **12.5%** VS. LAST YEAR

TOTAL \$ OF SALES

\$63,953,796

↓ **25.0%** VS. LAST YEAR



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